

Maha Trade Market, Bibvewadi, Pune.





PUNE'S BENCHMARK OF EXCELLENCE



SOLITAIRE: IN PURSUIT OF EXCELLENCE

- Pune's fastest growing real estate brand
- Known as progressive, innovative and transparent
- A 40-year legacy of trust
- A vision to create newer and newer benchmarks in the city of Pune

PROJECTS: 42 complete projects (22 lakh sq. ft.) | Commercial development of 3000 offices - 28 lakh sq. ft. | 22 lakh sq. ft. of ongoing residential development - 1000 apartments in pune | 20 lakh sq. ft. of retail development - the largest in Pune

MASTER DEVELOPMENTS: 4 townships totalling more than 450 acres with development potential of 40,000 apartments and 1 crore sq. ft. of commercial spaces

EQUITIES AND TRANSACTIONS: 300 lakh sq. ft. of equity partnerships with brands such as Mahindra, Godrej, Columbia Asia and VTP.



VISION:

TO CREATE UNPARALLELED SIMPLICITY AND TRUST IN THE REAL ESTATE WORLD.

MISSION:

TO HONOUR ALL COMMITMENTS BY DELIVERING SUPERIOR PRODUCTS AND EXCEPTIONAL CUSTOMER EXPERIENCE TO CREATE LOYAL RELATIONSHIPS.



JAIRAJ GROUP: AN ICON IN PUNE.

Over the past 40 years Jairaj Developers have created a name that is identified with quality construction and an assurance of on-time delivery, especially in Pune. Jairaj Developers has a very simple mission - to provide the best and to deliver on that promise; a mission they have accomplished time and time again. Mr. Jayant H. Shah and Mr. Malav J. Shah are the primary promoters for Jairaj Developers. The group has also worked in partnership with some of the eminent builders in the country and has well-known construction projects to its credit. A recent highlight in the group's history is Amanora Park Town, a 400-acre project that the group is an integral part of.



L35 A GLOBAL GIANT

Through 50 years of rich history L35 has completed over 200 projects in four continents across architectural typologies. The company's work in the field of complex and mixed-use projects has won them many awards. Of these, La Maquinista is worth a special mention. It represented a revolution in the understanding of shopping centres and a commitment to integrate them into the urban structure.

Committed to quality and to provide optimized solutions, L35 integrates the highest technical standards into the creative process, offering a comprehensive range of services from concept to construction supervision.

L35 is also committed to a responsible, environment-friendly and sustainable approach to architectural design.



PUNE: AN IDEAL CITY FOR TRADE

Connected to the entire country via air, rail, National highways (NH 65, NH 753F and NH 548DD) and is located near the Nava Sheva port, a new airport, metro line 3 to Hinjewadi which helps trade.

The PMC and PMRDA are also investing 75,000 crore to improve Pune's infrastructure.

BIBVEWADI: DEVELOPING FAST

DEVELOPMENT OF THE CURRENT INFRASTRUCTURE

- Road widening
- 4 lane to 6 lane
- 4 lane to 8 lane
- 2 roads that lead towards the project

PROPOSED INFRASTRUCTURE

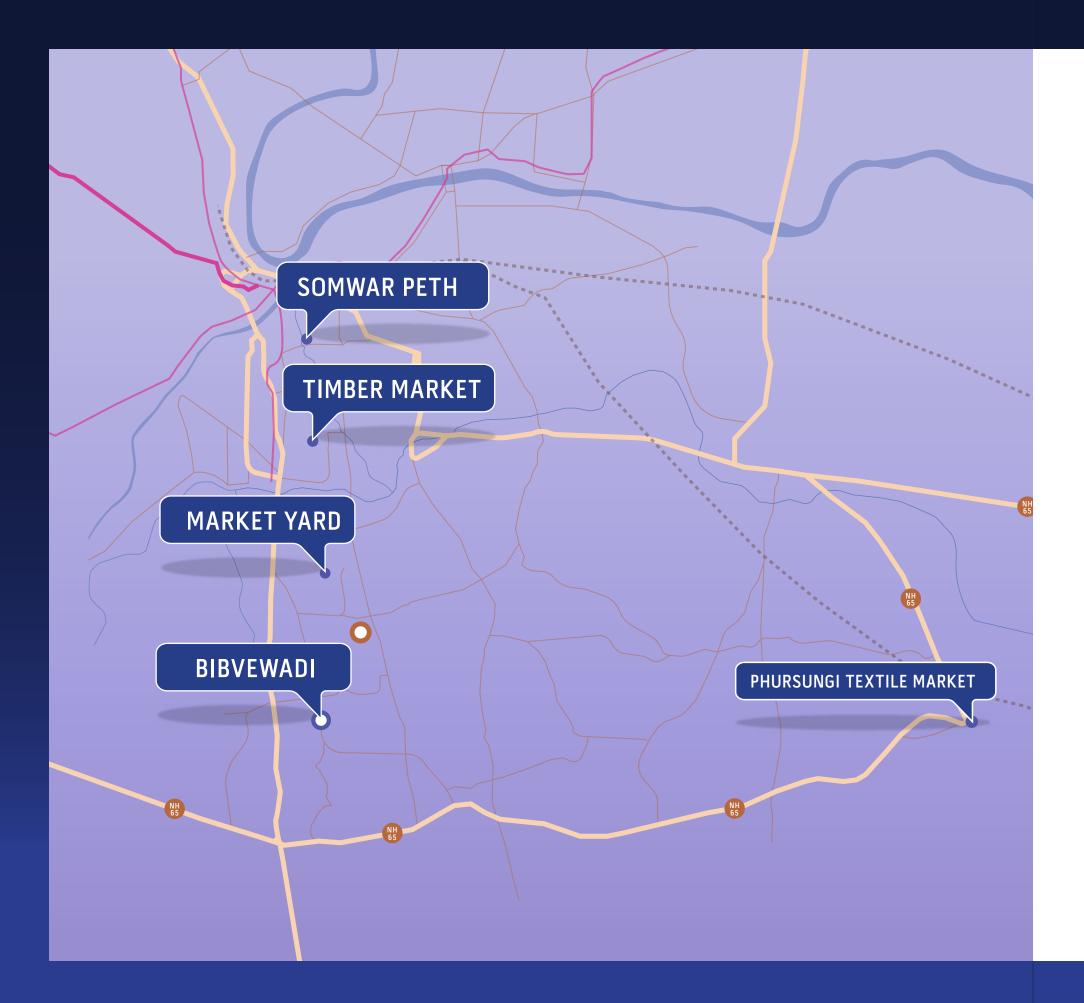
- Underpass
- New metro line
- HCMTR

DEVELOPMENT AT MARKET YARD CHOWK, ANNASAHEB CHOWK, SHIVNERI CHOWK

- Lighting of the entire area
- Fencing
- Landscaping of Bibvewadi
- Painting

GANGADHAM CHOWK

- A new traffic island
- Sculptures
- Painting



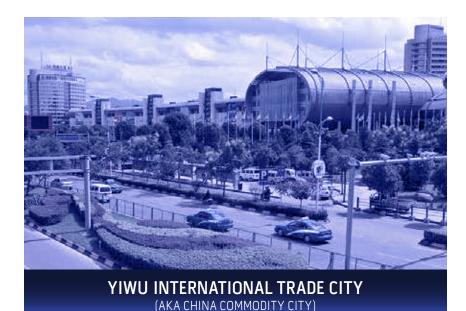
BIBVEWADI IS TRADERS' PREFERRED LOCATION

Bibvewadi is the hub of trade in Pune. The traditional wholesale and retail trade markets dealing in various goods are all found within a short distance of Bibvewadi. These include:

MARKET YARD (Wholesale market for food and food products)
TIMBER MARKET (Wholesale furniture market)
PHURSUNGI (Textile market)
SOMWAR PETH MARKET (Fashion and Jewellery market)
TAPKIR GALLI (Market for hardware, electronics and lighting, established around 1950)
LAXMI ROAD (Jewellery shops established over 60 years ago)
BOHRI ALI (A paints and hardware market established over 60 years ago)

BRINGING THE BEST PRACTICES OF GLOBAL TRADE TO PUNE.

WE STUDIED INTERNATIONAL MARKETS TO FIND OUT WHAT MAKES THEM SUCCESSFUL AND APPLIED THE LEARNINGS HERE.

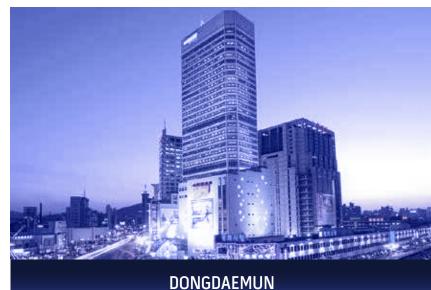


- A 46 million sq. ft. complex
- 62,000 booths
- Over 100,000 suppliers
- 400,000 different products in 1900 categories
- 65% are exported to over 215 countries
- Named the 'the largest small commodity wholesale market in the world' by global organisations



FOSHAN FURNITURE MARKET

- Largest furniture market in the world
- 5 km. long market with 20+ streets
- Famous markets like Louvre, Sun-Link and Tuanyi
- Manufactures for leading interior and furniture designers of the world
- 1,500 manufacturers
- 3,000 Chinese and international furniture dealers
- Has made China the largest exporter of furniture in the world



- 26 shopping malls,
- 30,000 speciality shops
- 50,000 manufacturers.
- Est 1970

- 24 hrs Day and Night market



• It is Korea's largest wholesale and retail shopping district

Total area: 16,529m² / Structural area: 79,339m²

• All kinds of goods can be found here including silks and fabric, clothes, shoes and accessories, electronics, leather goods, sporting goods, office supplies, pet products, and toys.



- World's largest gold market 380+ retailers
- In Dubai's commercial business district.
- One of the Emirates' oldest traditional markets
- Has approx. 10 tonnes of gold at all times.

GLOBAL BEST PRACTICES IN TRADE WILL HELP PUNE'S TRADERS COMPETE WITH THE BEST.

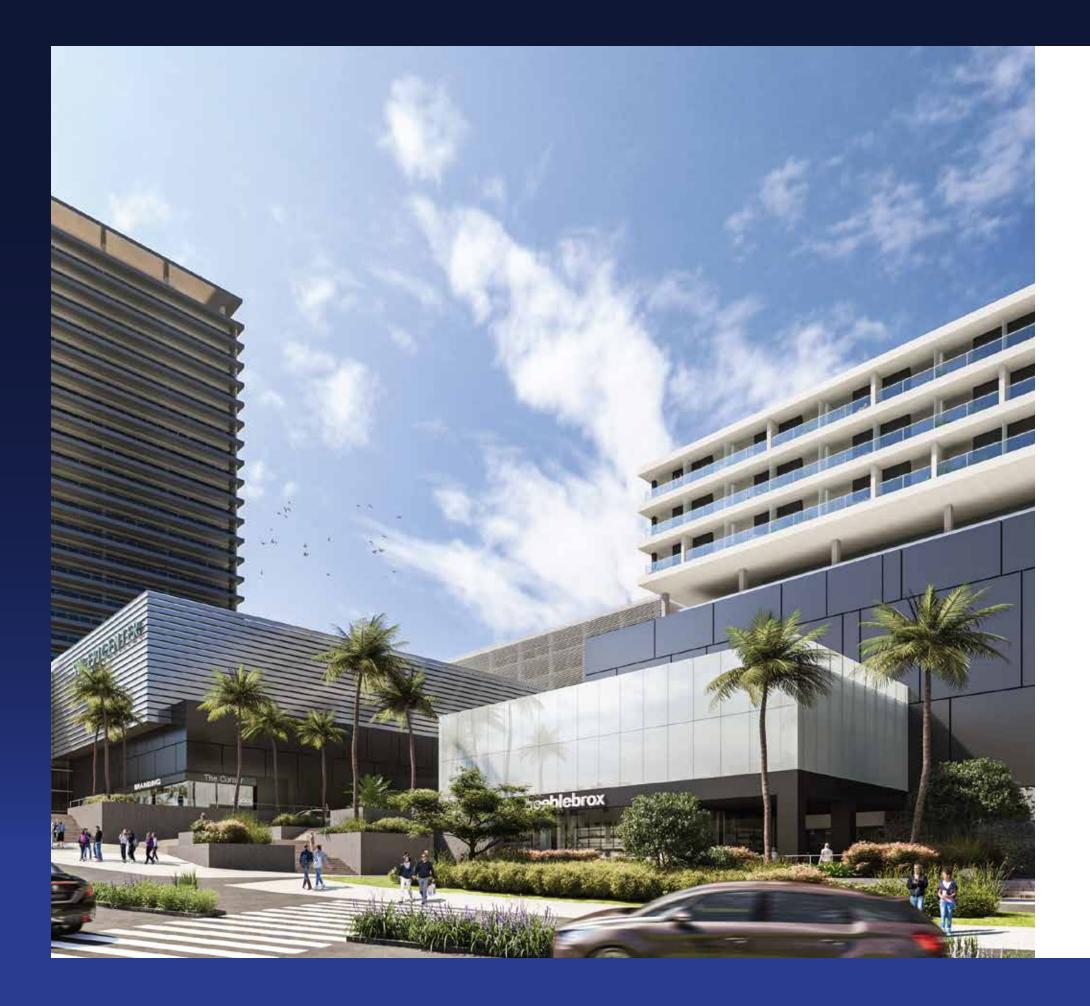


TRADERS FACED MANY CHALLENGES IN THE OLD MARKETS.

WE INTERVIEWED 9,752 TRADERS. ALL OF THEM IDENTIFIED THE SAME PROBLEMS

- SECURITY ISSUES (Frequent break-ins resulting in losses)
- **SAFETY** (Crowded markets are hotspots for the pandemic)
- PARKING (No space for traders as well as consumers)
- SERVICES (Lack of ancillary services like financial, legal, EXIM and maintenance)
- LOADING/UNLOADING (Goods cannot be brought into crowded markets easily)
- WAREHOUSING (Godowns are really far)
- LABOUR (Lack of trained manpower)
- LACK OF SPACE (No space to expand business)
- LOGISTICS (Packaging and transport of goods is difficult to organize)

TOGETHER, THESE PROBLEMS MEAN TRADE CAN'T REACH ITS FULL POTENTIAL IN THESE MARKETS.





INTRODUCING MAHARASHTRA'S LARGEST WHOLESALE TRADE MARKET.

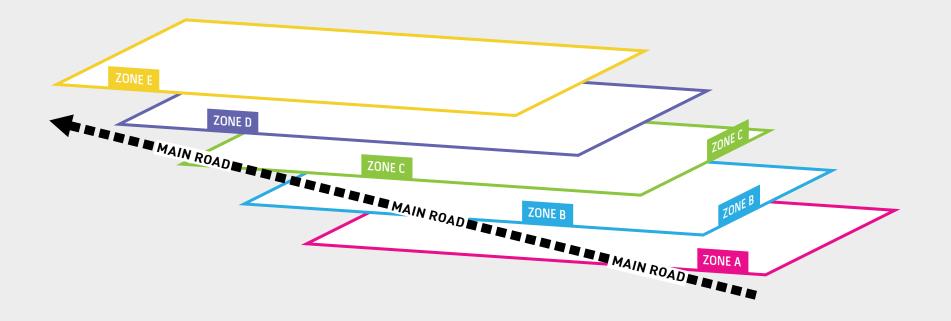
A wholesale market with all the facilities and infrastructure to help trade grow in Pune.





MISSION

To provide the traders of Pune an opportunity & infrastructure to have 100% FOCUS on growing their business for the future.



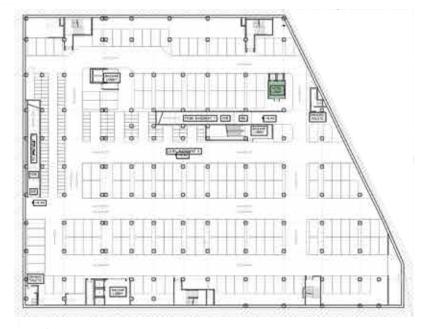
A MARKET WHERE EVERY ZONE IS ON THE GROUND FLOOR.

EVERY ZONE HAS MULTIPLE DIRECT VEHICULAR AND PEDESTRIAN ACCESS FROM OUTSIDE.

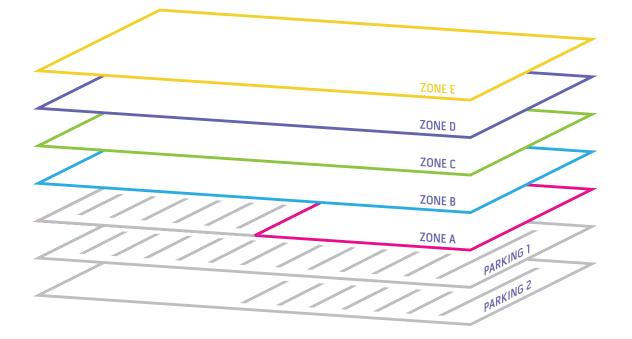
- ZONE A: 3 ACCESS POINTS
- ZONE B: 2 ACCESS POINTS
- ZONE C: 3 ACCESS POINTS
- ZONE D: 3 ACCESS POINTS
- ZONE E: 2 ACCESS POINTS

Traders can access their zones easily. Customers can access any zone they wish to, directly from outside.





P1

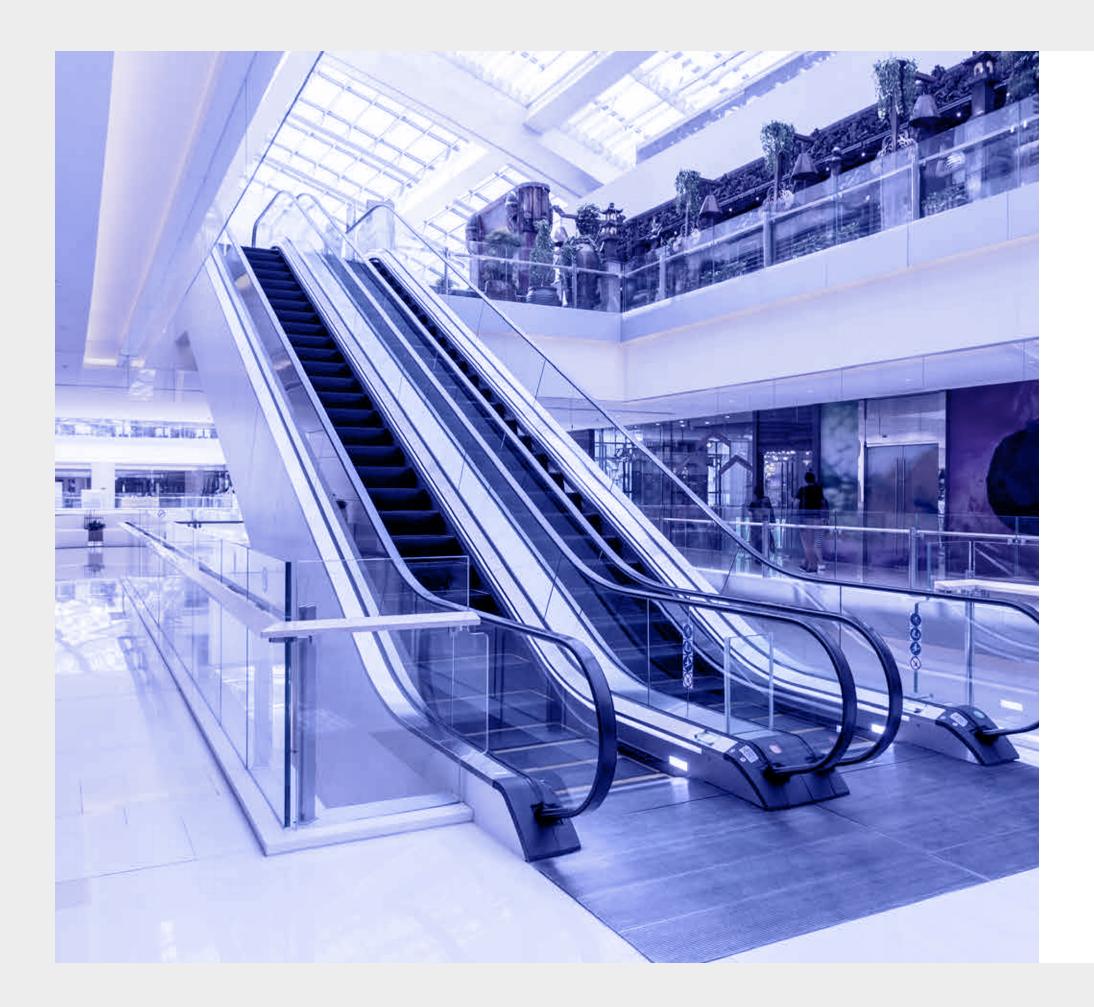


A MARKET WHERE BUSINESS TIME IS NOT WASTED IN LOOKING FOR PARKING.

CAN ACCOMMODATE 6000 VEHICLES IN FULLY EQUIPPED PARKING AREAS.

- Parking facility for 6000 vehicles (cars and bikes) v/s Pune airport only 1000 vehicles
- 8,00,000 sq. ft. of dedicated parking (i.e. approx. 20 acres)

Available parking will make MTM a preferred destination for traders and customers alike.



EVERY LEVEL OF THE MARKET IS CONNECTED.

ESCALATORS AT VARIOUS PLACES IN THE CORNER LINK EACH LEVEL TO THE ONE ABOVE AND THE ONE BELOW.

- 22 escalators within the market
- Special escalator from P1 basement to Zone A
- Special escalator from Zone A parking to Zone B
- Special escalator from Exhibition Hall in Zone C to the Food Court in Zone D

The free flow of pedestrian traffic in the market means traders catch up with associates in other markets while customers can explore the markets.

MOVING THROUGH MULTIPLE ZONES IS EASY.

CONVENIENTLY PLACED BANKS OF ELEVATORS MEAN EVEN MOVING THROUGH VARIOUS ZONES IN THIS HUGE MARKET IS NOT TIRING.

- 8 Customer/6 Freight elevators in banks of 2 at three corners of the market
- The elevators are convenient for the specially-abled too

Traders can move between warehouse, parking and their zones quickly while customers will find it easy to get to specific shopping areas.





SECURITY IS A 24/7 PROCESS.

THE MARKET HAS A SECURITY SYSTEM DEVISED AND HEADED BY AN EX DEFENCE SERVICES OFFICER. THIS SYSTEM INCLUDES:

- Smart tags for vehicles
- Scanners at all 25 points of pedestrian entry/exit
- 800 CCTVs covering shopfronts at each level and all other parts of the market (All shop fronts, Entries/Exits, Common areas, service areas, Parking, Loading/Unloading bays)
- A central command room to co-ordinate all points of security

So that traders can focus on growing their business without worrying about shop security and consumers will feel secure at all times.



24-CARAT SECURITY. FOR GOLD JEWELLERY.

Jewellery stores have always needed more security. Laxmi Road market and Somwar Peth are two of the markets that will enjoy moving here.

- Higher load bearing capacity per shop for weight of the safes
 Special access control to all lobbies of Zone D

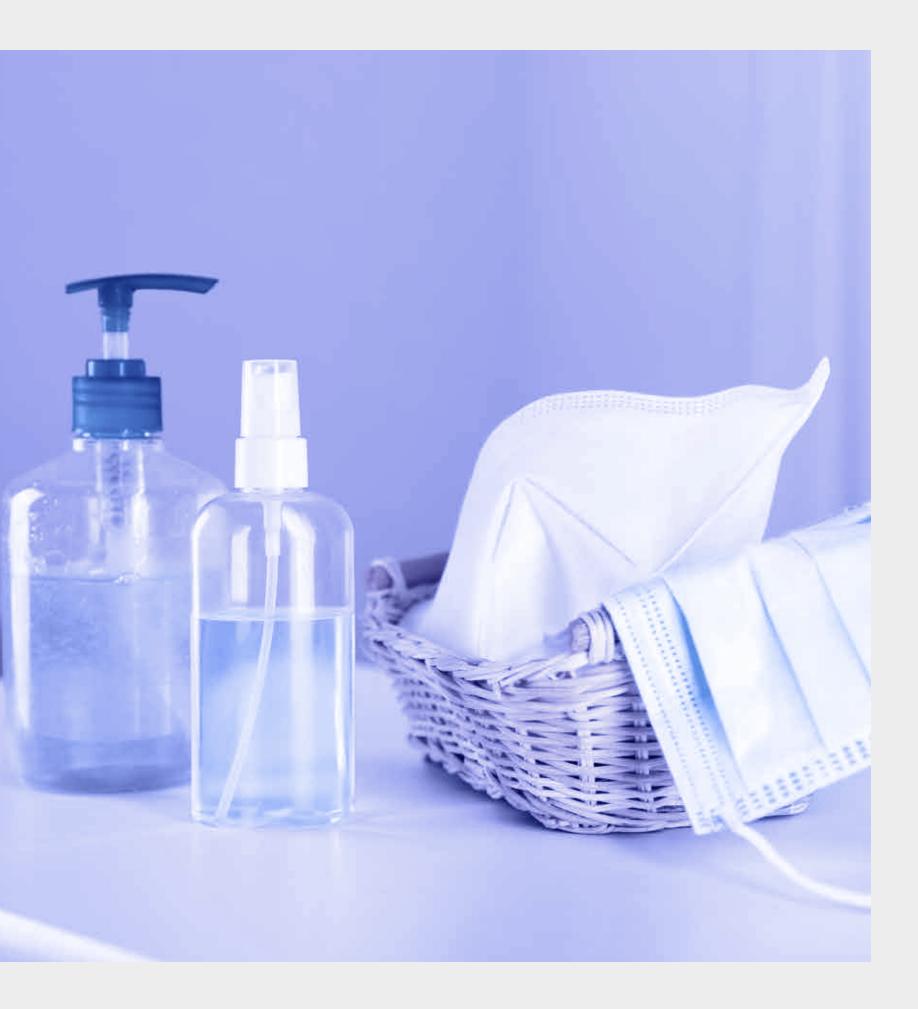
We'll do whatever it takes to keep high-value goods secure. Customers will also enjoy shopping in a market with modern security parameters

BECAUSE THERE'S NOTHING AS PRICELESS AS GOOD HEALTH.

MTM has been devised to ensure that all traders and their customers stay safe and healthy in all circumstances. Including pandemics. That's why the market has been equipped with:

- Central water-cooled chillers (HVAC System) with a separate drainage system to supply filtered air inside the shops
- 'No-contact' sanitisation booths at all 25 entrances/exits
- Anti-microbial coating on all metallic surfaces like faucets and door handles
- Filtered air for all common areas including all the Atria.
- A curtain-wall system and smoke extract systems in all parking areas
- Fire sensors & sprinklers in all zones including parking and warehousing

In a post-pandemic world these features will make traders safe. They will also assure consumers about safety and invite them to visit.





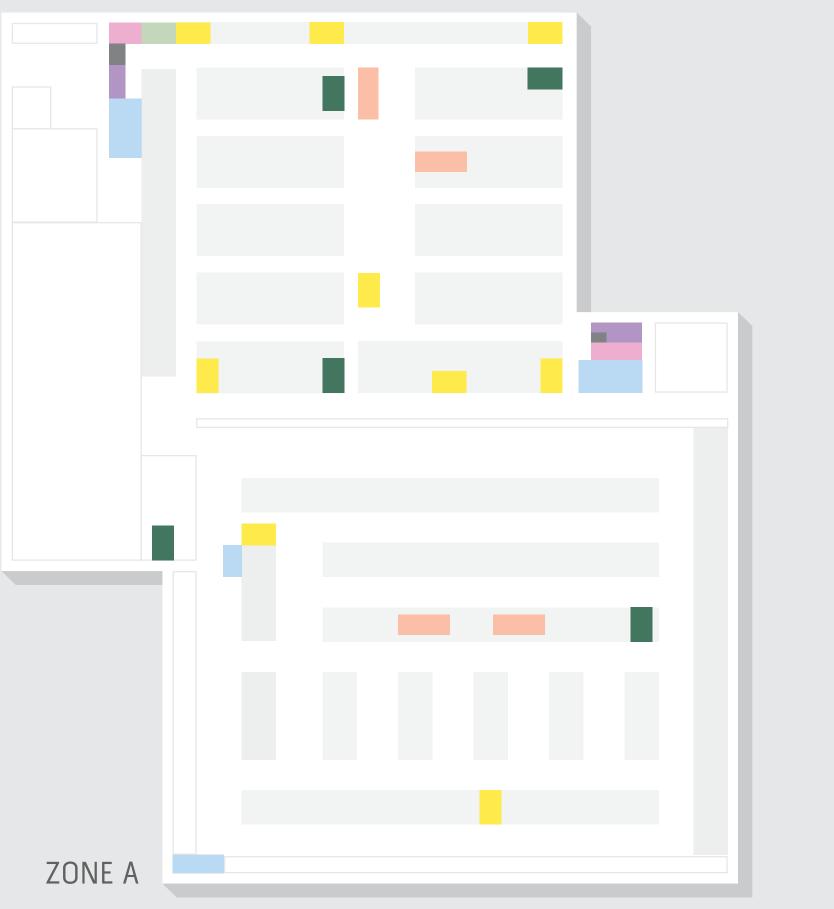
HOW CAN WE FIT IN 10 LAKH PRODUCTS UNDER ONE ROOF? 2000+ SHOPS, OF COURSE.

The market has been designed to ensure that traders continue to trade in the good old ways - in markets meant for specific goods - but without the bad old problems.

Market divided into 5 zones as per goods sold

- Zone A will be the food grains and food products market
- Zone B will be homeware and construction equipment
- Zone C will contain all the apparel and accessories stores
- Zone D contains all jewellery brands
- Zone E contains stores dealing in office supplies, healthcare, electronics and other miscellaneous goods

18 markets in 1 – so that customers need not go anywhere else. And increase footfall of customers within the market.







Map not to scale

MAHATMA PHULE MANDAI, PIMPRI MAIN BAZAAR AND MARKET YARD – ALL IN ONE PLACE.

Zone A comprises part-parking and the food grains and food products market at MTM.

- Direct access from outside for pedestrians as well as a car drop-off area
- Direct entry from Zone A car park
- Ramp access from P1 to Zone A car park
- Escalators connect the zone to parking in P 1
- 230 units
- 2 Escalator and 4 elevator access to all other zones within MTM
- Connected to the warehouses via 4 freight elevators, making transportation of goods easy
- Logistics providers for packaging and transportation
- Display booths that traders can rent within the Atrium aisle
- 10 Executive washrooms for traders
- 3 Toilet blocks
- Break out areas

Traders can enjoy trade unity while customers will benefit from choice – in goods and prices.

ZONE A - 230 UNITS

- EXECUTIVE WASHROOMS FOR TRADERS
- MEN'S WASHROOMS
- LADIES' WASHROOMS
- WASHROOMS FOR THE SPECIALLY ABLED



TIMBER MARKET, BOHRI ALI, PISOLI, AND BHAWANI PETH -ALL IN ONE PLACE

- Direct access from outside for pedestrians as well as a car drop-off area
- 4 Escalator and 8 elevator access to all other zones within MTM
- Connected to the warehouses via 6 freight elevators, making transportation of goods easy
- 427 units
- Logistics providers for packaging and transportation
- Break out spaces across the zone for customer comfort
- Display booths that traders can rent within the Atrium aisle
- 20 Executive washrooms for traders
- 4 Toilet blocks

The large shops allow traders to display their goods while customers will experience modern homeware in a modern setting.

ZONE B - 427 UNITS

EXECUTIVE WASHROOMS FOR TRADERS

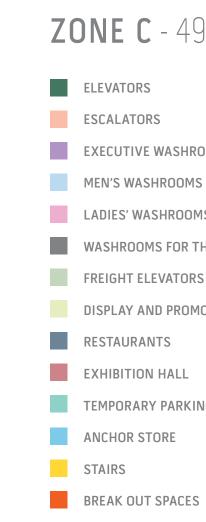
LADIES' WASHROOMS

WASHROOMS FOR THE SPECIALLY ABLED

FREIGHT ELEVATORS

DISPLAY AND PROMOTIONAL





Map not to scale

ZONE C - 490 UNITS

EXECUTIVE WASHROOMS FOR TRADERS

LADIES' WASHROOMS

WASHROOMS FOR THE SPECIALLY ABLED

FREIGHT ELEVATORS

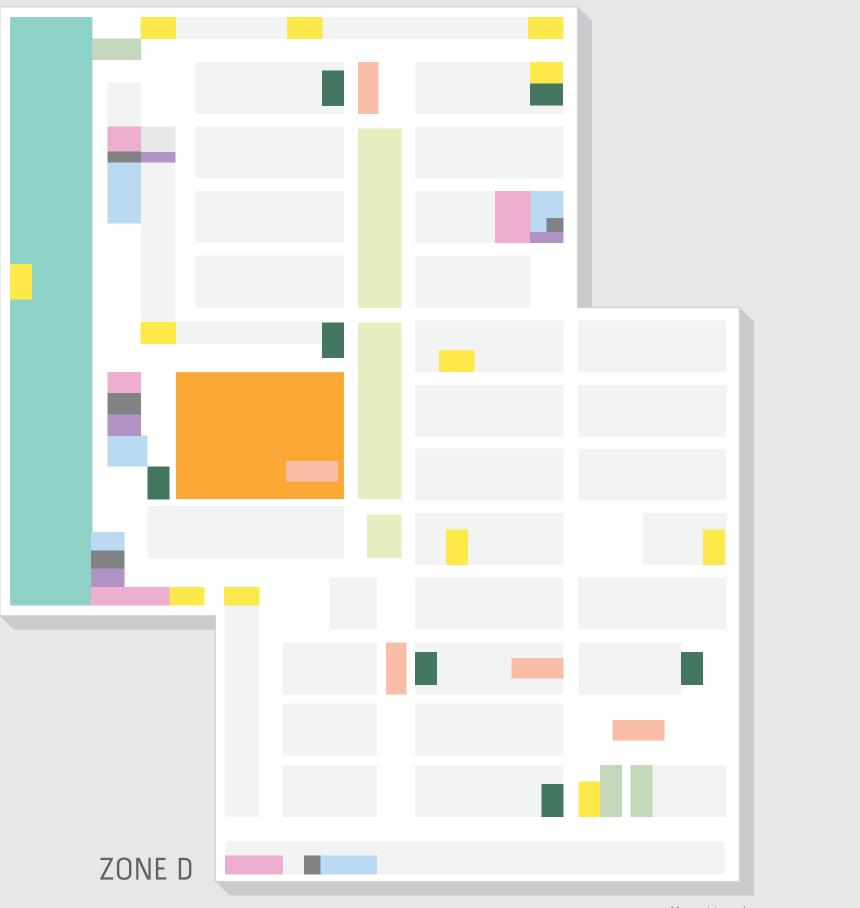
DISPLAY AND PROMOTIONAL SPACE - 2500 SQ.FT.

TEMPORARY PARKING FOR TEMPOS

RAVIWAR PETH AND PHURSUNGI WHOLESALE MARKET - ALL IN ONE PLACE.

- Direct access from outside for pedestrians as well as a car drop-off area
- 4 Escalator and 8 elevator access to all other zones within MTM
- Connected to the warehouses via 6 freight elevators, making transportation of goods easy
- Logistics providers for packaging and transportation
- 490 units
- A break out zone and 5 restaurants where customers can enjoy their favourite meals
- A 20,000 sq. ft. exhibition hall that can host conferences for up to 4000 people
- Escalator connecting the exhibition hall to the food court
- Display booths that traders can rent within the Atrium aisle
- 19 Executive washrooms
- 5 Toilet blocks

Traders can display all kinds of new collections while customers will find choice and value.







JEWELLERS FROM LAXMI ROAD, SONIYA MARUTI CHOWK AND SOMWAR PETH -ALL IN ONE PLACE.

- 3 Direct access points from outside for pedestrians as well as a car drop-off area
- 4 Escalator and 8 elevator access to all other zones within MTM
- Extra strong flooring for the extra weight of the safes
- Connected to the warehouses via freight elevators, making transportation of goods easy
- Logistics providers for packaging and transportation
- 430 units
- 5 Break out spaces across the zone
- Large food court with a capacity for 500+ people at a time
- Display booths that traders can rent within the Atrium aisle
- 24 Executive washrooms
- 5 Toilet blocks

Traders can display all kinds of new collections while customers will find choice and value.

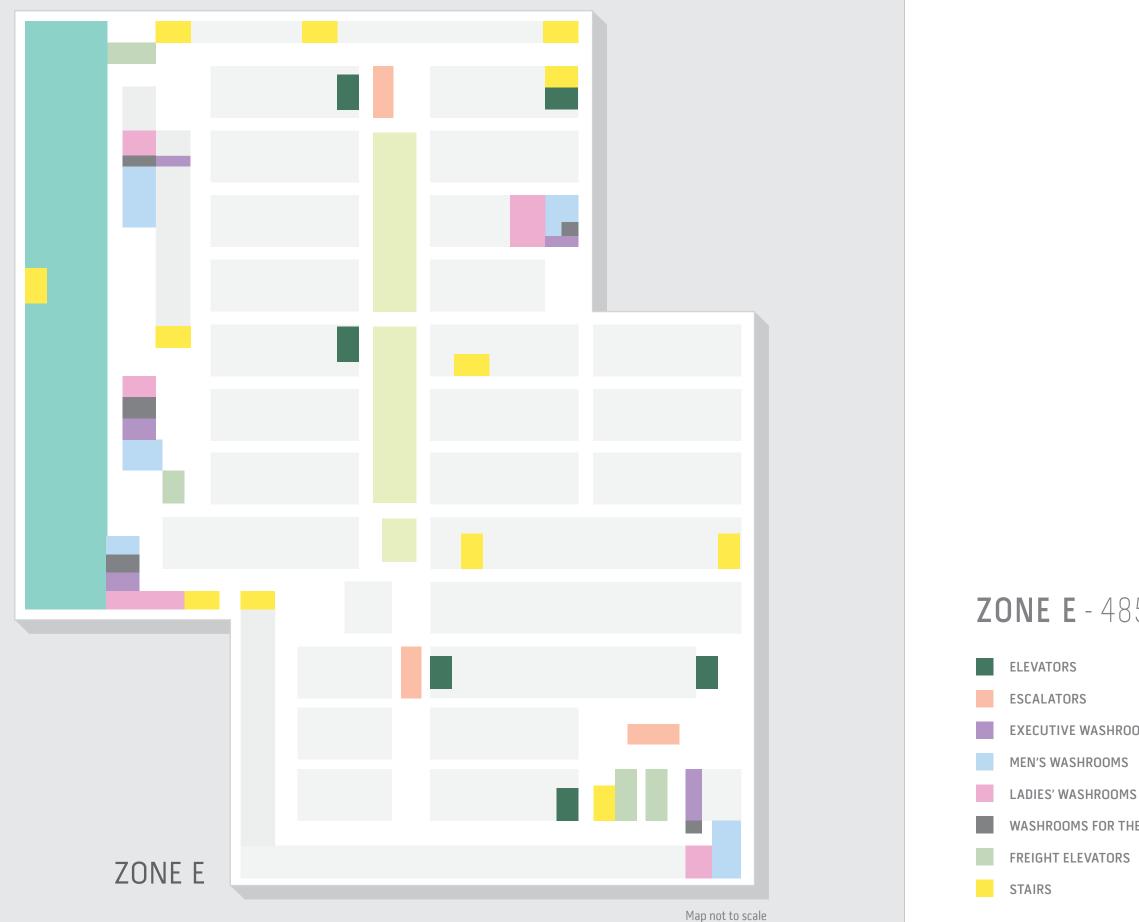
ZONE D - 430 UNITS

EXECUTIVE WASHROOMS FOR TRADERS

MEN'S WASHROOMS

LADIES' WASHROOMS

WASHROOMS FOR THE SPECIALLY ABLED



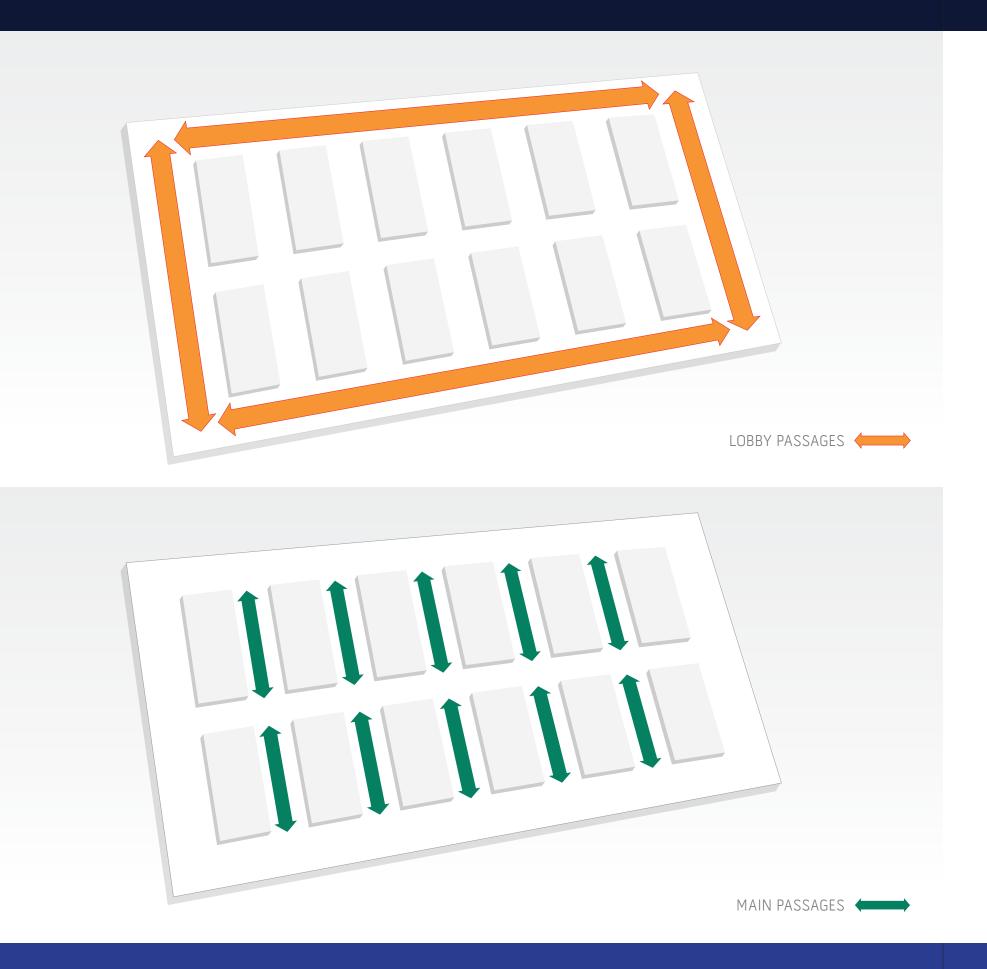
OFFICE SUPPLIES, HEALTH CARE ELECTRONICS, ETC. ALL IN ONE PLACE.

- 3 Direct access from outside for pedestrians as well as a car drop-off area.
- 4 Escalator and 8 elevator access to all other zones within MTM.
- Connected to the warehouses via 6 freight elevators, making transportation of goods easy.
- ∎ 485 units
- Logistics providers
- Break out spaces across the zone.
- Display booths that traders can rent within the Atrium aisle.
- 20 Executive washrooms
- 4 Toilet blocks

More customers walk in for various goods increasing footfalls while customers can buy products from many categories on one floor.

ZONE E - 485 UNITS

- EXECUTIVE WASHROOMS FOR TRADERS
- WASHROOMS FOR THE SPECIALLY ABLED



2000+ STORES. PASSAGES FOR EASY NAVIGATION ON EACH FLOOR.

Every floor has an Atrium passages, lobby aisles and main aisles – each interlinked so customers can navigate the market easily.

LOBBY AND MAIN PASSAGES

- Space for goods buggies and pedestrians to cross at the same time
 Much wider than the passages in the old markets

Traders can transport goods between warehouses and their stores easily. And customers have space to enjoy strolling through the market.

SHOPS WITH INTERNATIONAL DIMENSIONS FOR PUNE'S TRADERS.

Dingy, small shops are a thing of the past. Shops at MTM are large, airy and comfortable for traders and customers alike.

- International shop height of 17'
 Clear height 9' 6" from shop floor and 7'6" height from the mezzanine floor above
 The mezzanine floor is 100% sanctioned commercial FSI
- 2' 6" slit for staircase to be constructed by customer as needed
- Shop frontage on aisle min. length of 11'
- Signage area: height (2') x length (10')
 Special shutters Automatic/Electric perforated MS Powder coated shutters

Space for customers and traders to interact at leisure.



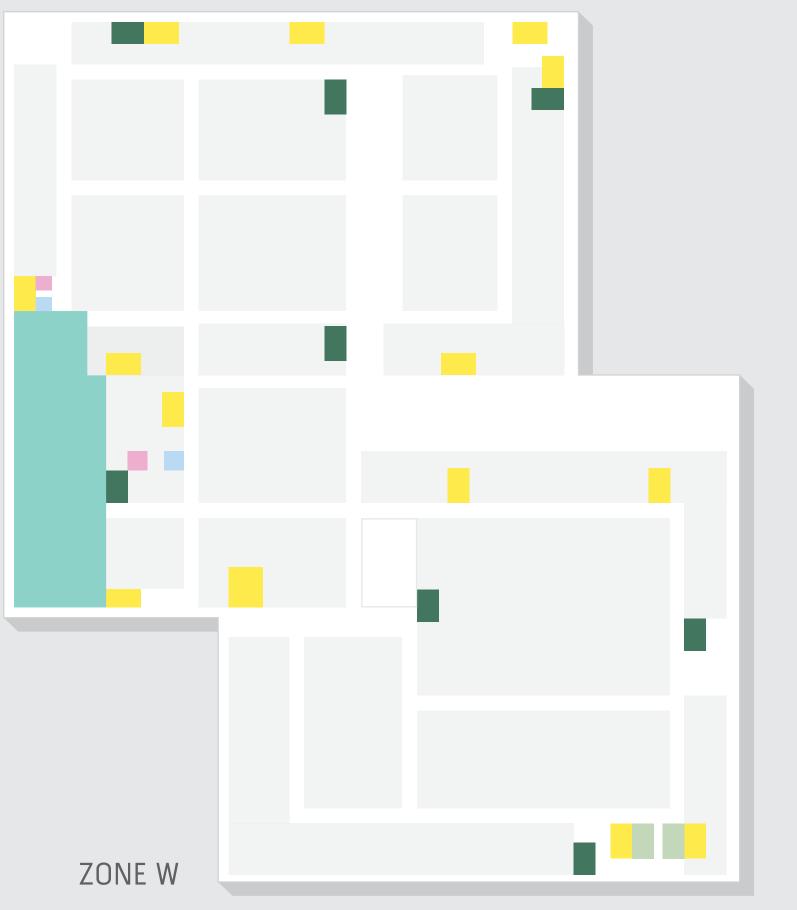


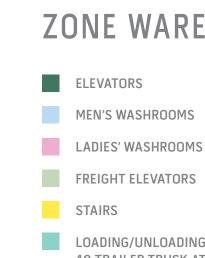
EVERY DETAIL DESIGNED FOR TRADE.

Floors at MTM are designed and structured to allow for trade to go on without a hitch.

- International-design navigation system for all aisles.
 Helps navigate the market easily.
 Plan followed in parking and warehousing too.
 Granite flooring in common areas for load bearing and easy maintenance.
 Railings customised system of Mild Steel powder coated designed for safety & advertising

Low maintenance for traders. Easy navigation for customers.





Map not to scale

STORING AND SELLING AT ONE LOCATION.

2 floors dedicated to warehousing at the top of the market make life easy for traders.

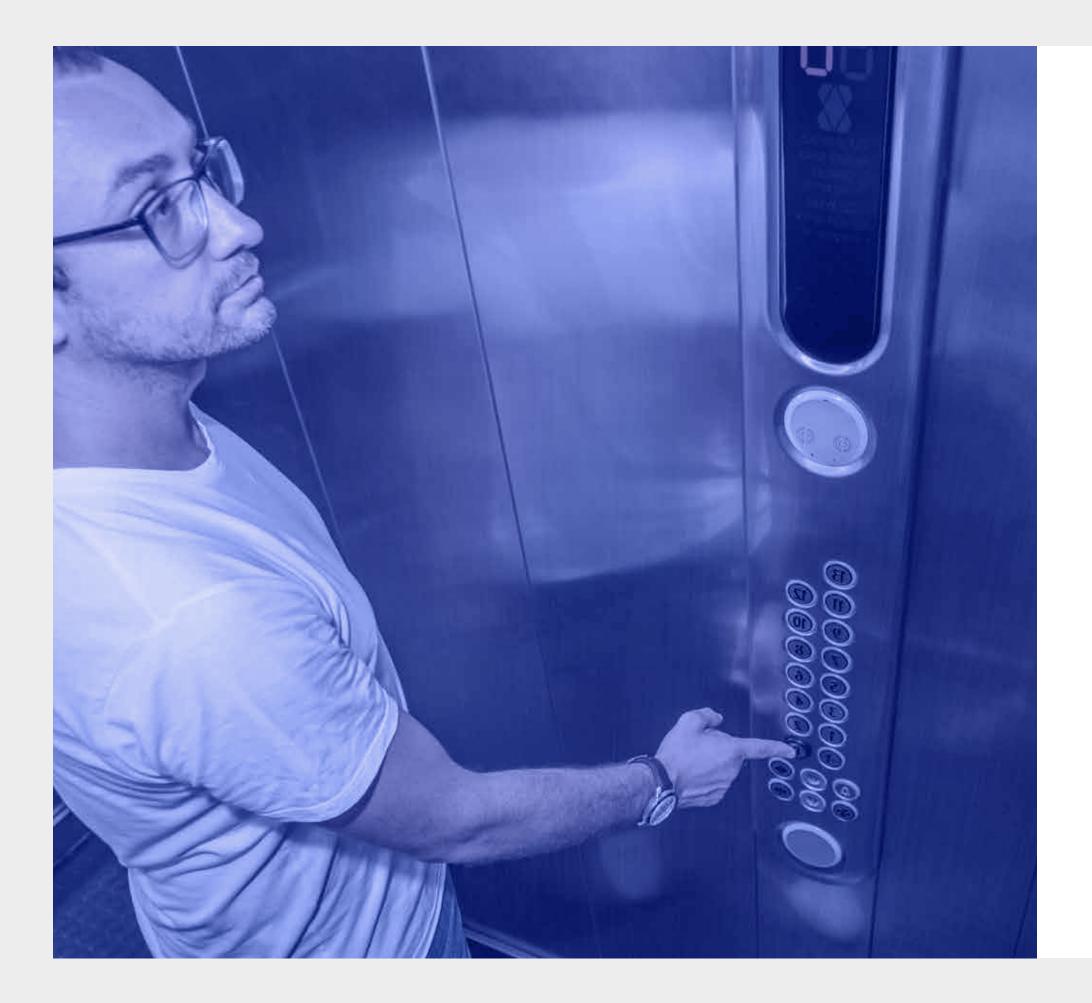
Combined area of Warehousing - 3,00,000 sq. ft. 27,000 sq. ft. of loading/unloading area

- Freight elevators to all zones
- Passage width allows for electric buggies
- Toilet block 4

Traders can show their goods at anytime to customers. And customers don't have to waste time waiting for goods to arrive at the shop.

ZONE WAREHOUSING

LOADING/UNLOADING DOCKS FOR 40 TRAILER TRUCK AT A TME

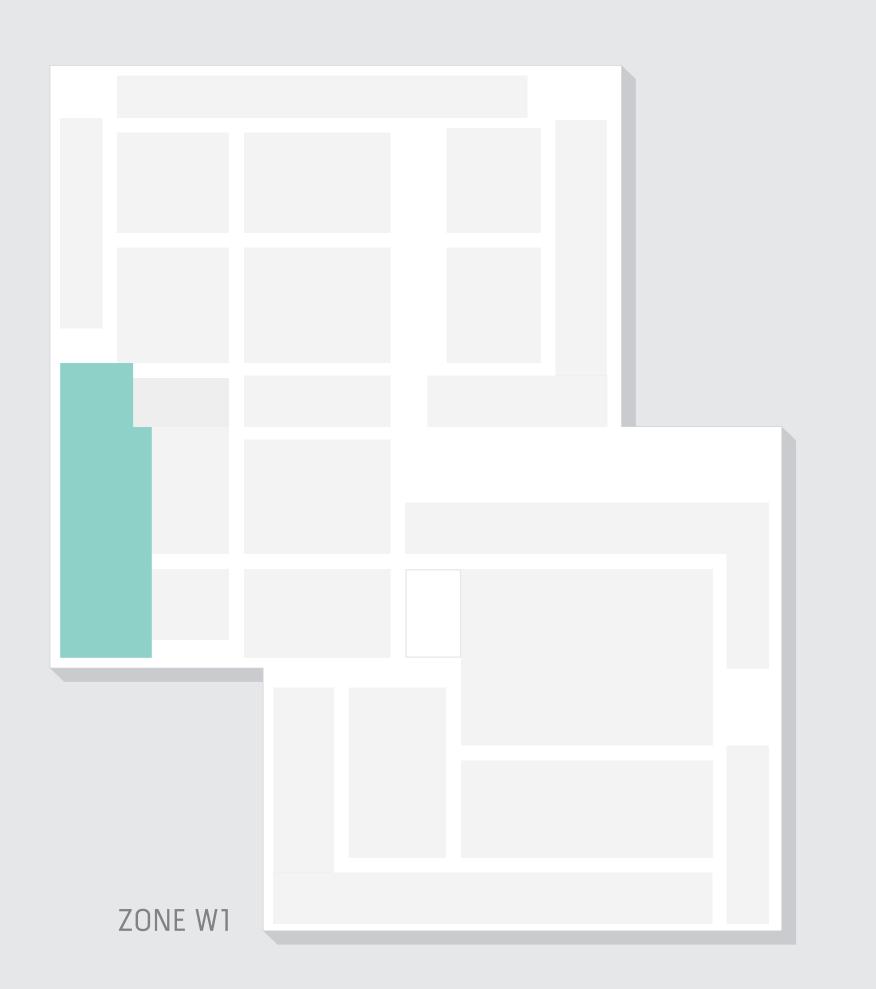


WAREHOUSE TO STORE? SIMPLY PRESS AN ELEVATOR BUTTON.

Freight elevators and electric goods buggies reduce the dependence on labour.

- 6 freight elevators run up and down the market
 Each freight elevator has a capacity of 2 tons
 4 electric buggies on every floor transport goods to and from the elevators
 Charging points for buggies and EVs

Automation means traders depend less on labour and face fewer labour issues.



WELCOME ZONE FOR YOUR GOODS.

Loading/unloading areas attached to 4 zones make it easy to transport goods to and from the market.

- Loading/unloading bays
 Warehousing zone: Parking and loading/unloading capacity for large trailers/ trucks/a freight lobby
 Zone C/D/E: Temporary parking for tempos/delivery
- vans, rickshaws and cars.

Importing outstation or even out of country goods becomes easy. As does fulfilling orders from other cities.

HYGIENIC WASHROOMS – A BASIC HUMAN NEED.

An entire day spent trading and working hard deserves a few comfort breaks. For which we have:

- Restrooms across 5 zones split between Executive washrooms and washrooms for ladies, gents and the specially-abled
- Dedicated restroom area for staff
- Drivers' washrooms in all parking areas

Traders will never have to shut shop for a comfort break. And shoppers will find it easy to spend more time in the market. Unlike the old markets. E.g. Shukrawar peth had only one ladies' washroom. Over a 100 ladies' washrooms in the market is real convenience.





GOOD FOR TRADERS. GOOD FOR PUNE. GOOD FOR MONTHLY MAINTENANCE CHARGES.

MTM has not only been created for modern trade, it has been created for a modern world with modern conservation technologies.

WATER MANAGEMENT

Wash -water Recycling | Water Purification Plant | Sewage Treatment Plant | Water Conversation | Rainwater Harvesting

WASTE MANAGEMENT

Hazardous Waste Management | Dedicated Garbage Rooms (For wet and dry waste) | Recycling Initiatives

ENERGY MANAGEMENT

100% DG Back-up | Power-saving fixtures | LED lights | Energy-efficient appliances | Energy efficient cables | Solar Renewable Energy Solutions

Socially responsible trade will boost traders' reputations while reducing costs, and make customers happier.

MIX BUSINESS WITH PLEASURE.

There's nothing like settling a deal over a great meal. Or watching the buzz of the market as you get a quick bite.

- Restaurants: 5 restaurants offering you great opportunities
- to entertain clients
 Food court: A large food court with 20+ counters offering you your favourite meals quickly
 Dedicated Waste Access

- Specially designed exhaust system
 Dedicated restrooms for food court

Food counters at the food court will have potential to serve the 70,000 customers that visit the market.





CLIENTS ONLY BUY WHAT THEY SEE.

Display spaces in the Atrium passages allow traders to:

- Customer friendly areas of Atrium passages approx. 15-25,000 sq. ft. per zone
 Include break out areas with seating for 50-75 people per floor
 Simply display goods or just create branding within the market
 Break out spaces are also great for informal meetings

Traders can display their latest line of goods while customers can see trends from across the globe while relaxing

GIVE YOUR NEW LINE OF PRODUCTS AN APPROPRIATE LAUNCH PAD.

The hall can also be a great space for seminars or training or sales conferences

- Direct Access from main road
- Approx. 20,000 sq. ft. of space
- Can seat up to 1,000 people
 Toilet block with 10+ washrooms dedicated to the exhibition hall
 Escalator connecting the exhibition hall to the food court

Gives traders additional space for hosting large numbers. Gives customers an opportunity to be part of new experiences.



La Mastronon



TURNOVER WORTH 1000s OF CRORES? AREN'T BFSI SERVICES ESSENTIAL?

Trade and finance go hand in hand. Which is why we've made sure that you have a variety of financial services.

- Banks
- Tax consultants
- CA's
- Forex services

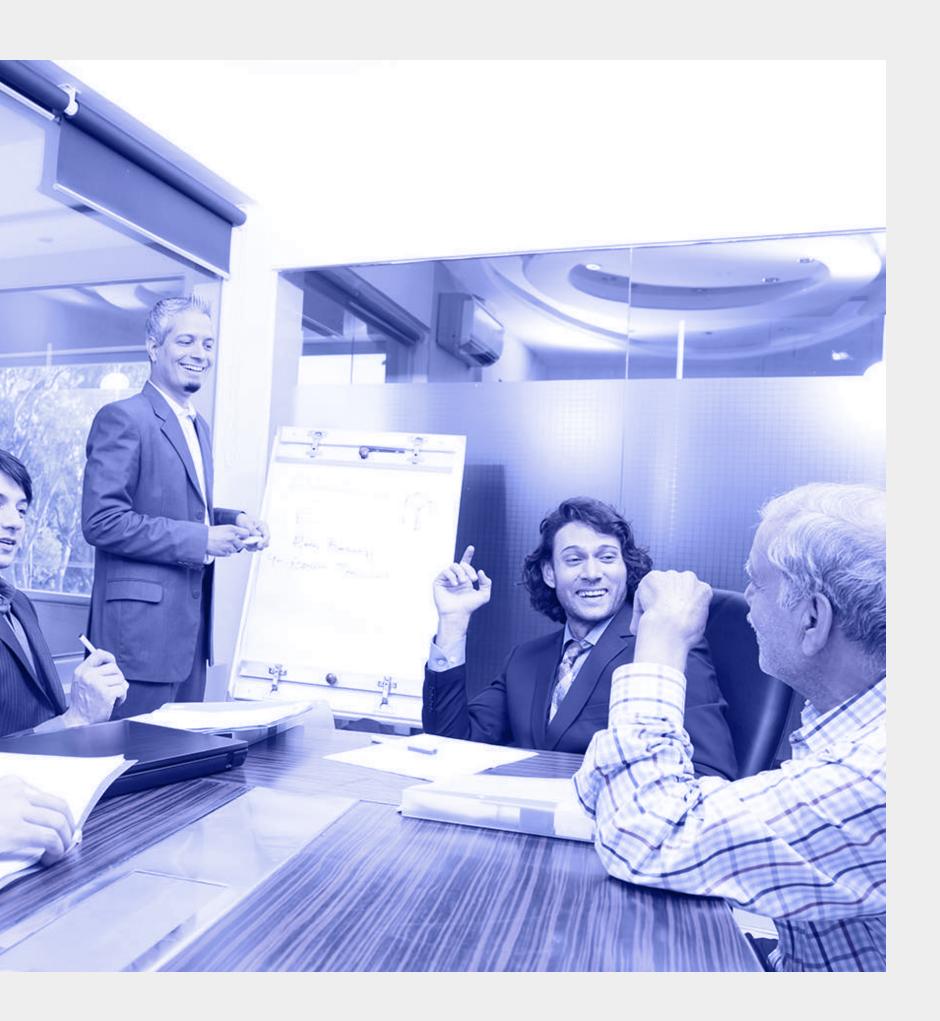
Traders won't need to miss trading time for financial transactions and customers have ATMs on call.

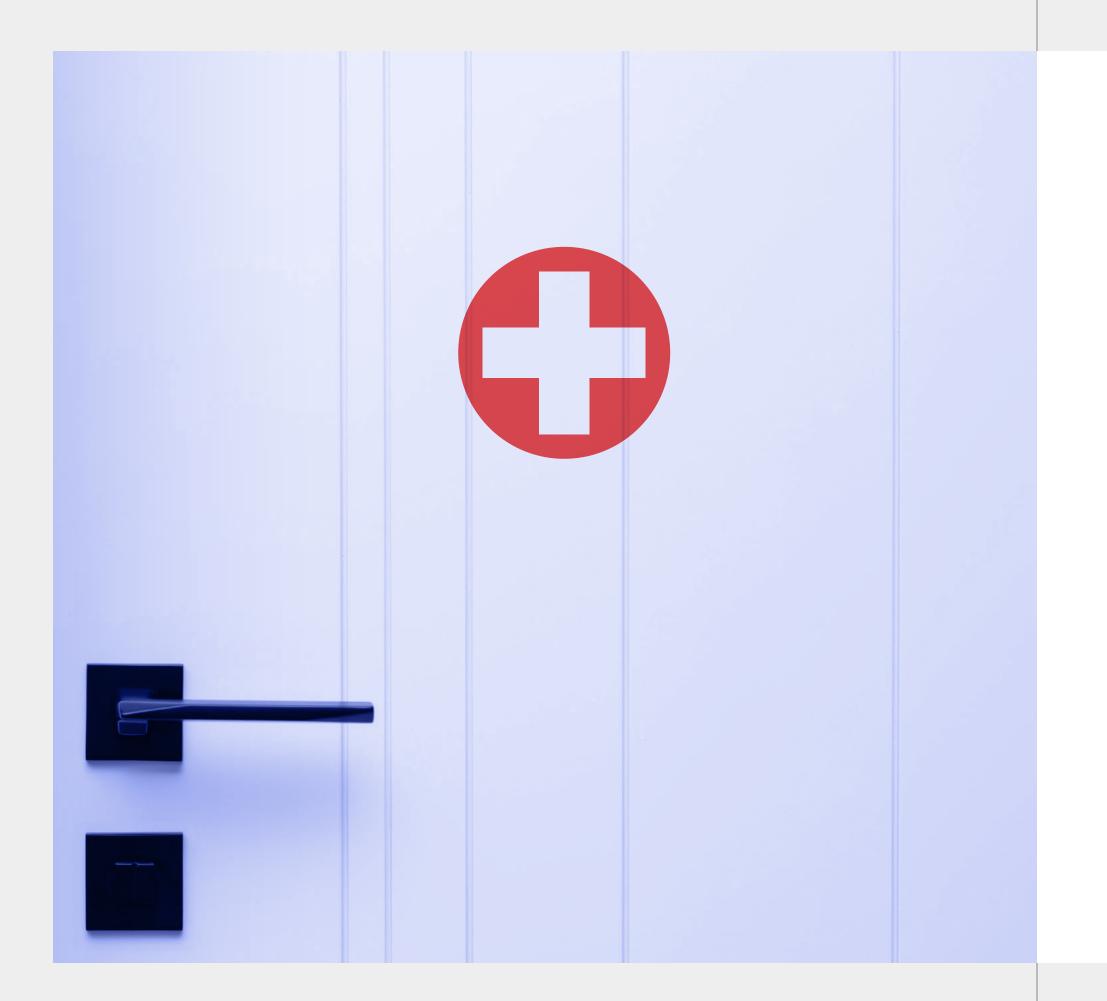
GIVE YOUR BUSINESS THE IBE EDGE.

Growing businesses need a professional set-up. We, at Solitaire, provide this in our commercial towers in Baner, Viman Nagar and Bibvewadi. Facilities at the Integrated Business Eco-systems include:

- 5 meeting rooms
 1 Board Room
- ∎ 1 AV Room
- I Business Centre
- I Lounge and Library area

All these facilities will help professional interaction between traders and their associates.





THE DOCTOR IS IN.

Medical emergencies can strike at any time. MTM is fully prepared to take care of any such emergency.

- Doctor on call for MTM
- A specific room dedicated to medical services with medical first aid facility
- An ICCU equipped ambulance will be constantly parked in MTM for bigger emergencies

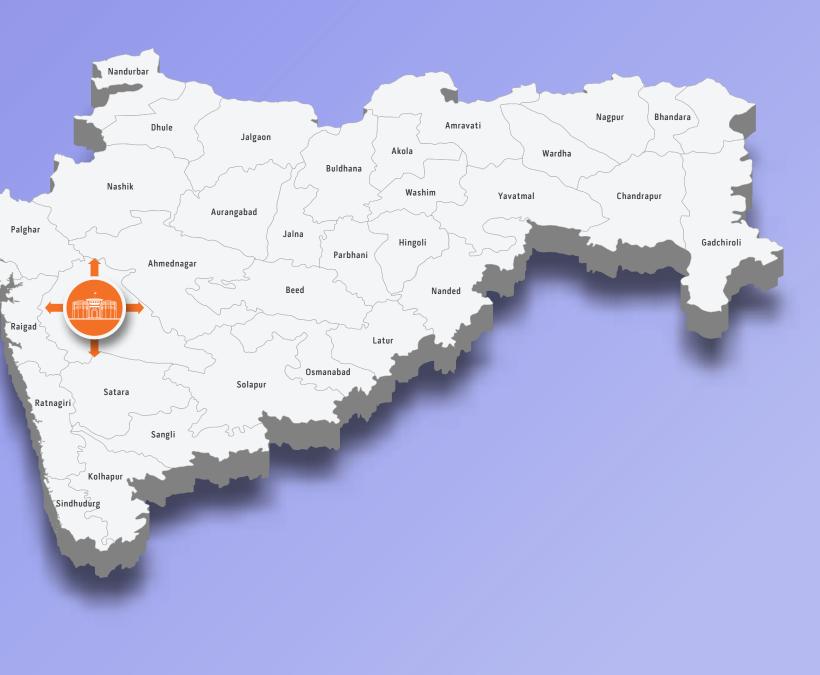
Reassurance for traders and customers that they can spend long hours in the market.

EXPAND YOUR BUSINESS TO ALL OF MAHARASHTRA.

We've created a Vikreta Kendra to help traders expand their businesses. This Vikreta Kendra will operate in Pune and some of the major cities of Maharashtra. It has:

- Remote MTM Centres in other cities of Maharashtra
- MTM co-ordinator on site
- Help in the logistics of transportation
- Send/Receive goods in other cities of Maharashtra
- Help sort out paperwork for traders

Available in 4 key trading hubs of Maharashtra



Map not to scale



FOCUS ON MAINTAINING BUSINESS. NOT THE SHOP.

Traders need to think about business. So, we've taken the headache of shop maintenance off their heads with our facility management service.

- In-house MEP Technicians (electrical, plumbing)
- Housekeeping
- Tea/coffee service
- Tie-ups for fit outs, shop signage design and organising events
- Taxi services
- Parking management
 MTM Info Centre with a digital help desk
- Security services

MANY AMENITIES. MANY INFRASTRUCTURE FACILITIES. ONE PURPOSE: GROWTH OF TRADE.

From location to parking, MTM has been planned and designed to help Pune's traders expand business.

LOCATION -

Centrally located at Bibvewadi so that shopping is convenient for all of Pune • Pune has a working population of approx. 54 lakhs

- Maharashtra's largest B2B trading potential

PARKING -

- 6000 vehicles parking capacity70,000 footfalls per day

VIKRETA KENDRA –

To help in trading with 4 other key cities in Maharashtra • Traders can become part of rest of Maharashtra's trade

which has a potential of ₹1 lakh crores*

'Estimated potential revenue. T& C apply.





WELCOME TO MTM -A MARKET DESIGNED TO GROW YOUR BUSINESS.

Dont waste your time thinking about old market problems. Think about ways to grow your business.

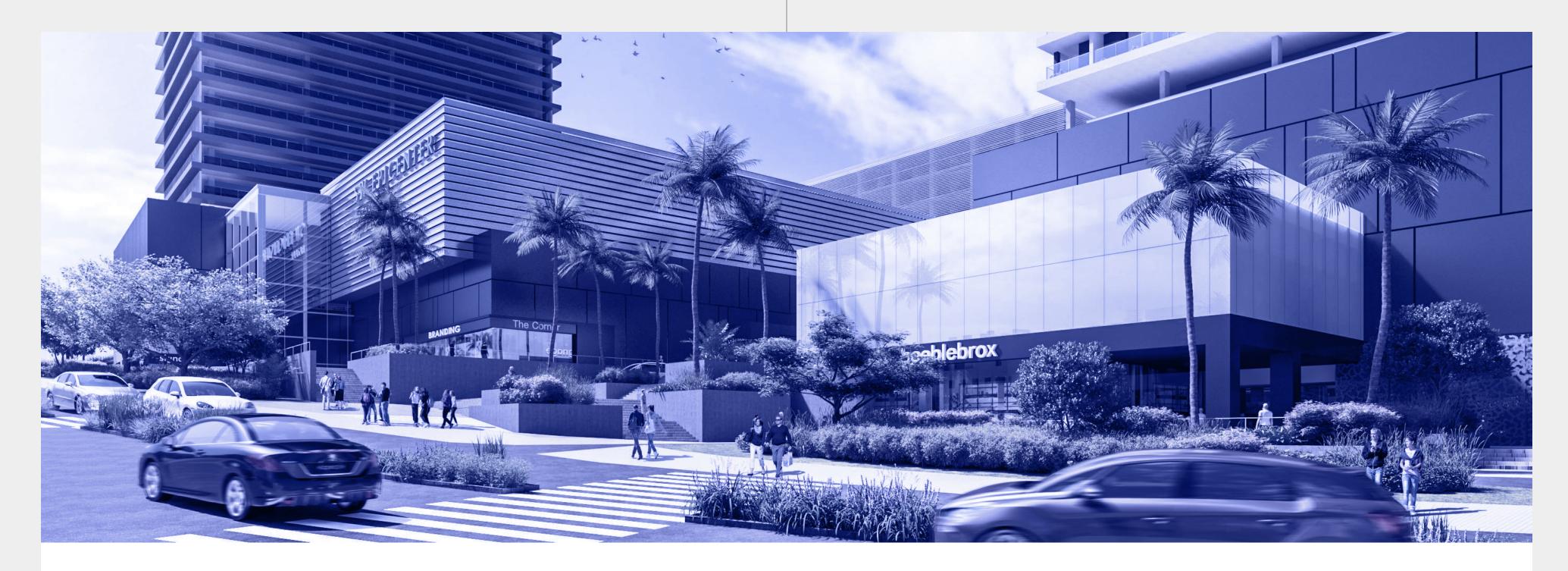
- Security issues
 Safety
- Parking
- Services
- Loading/Unloading
- Warehousing
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